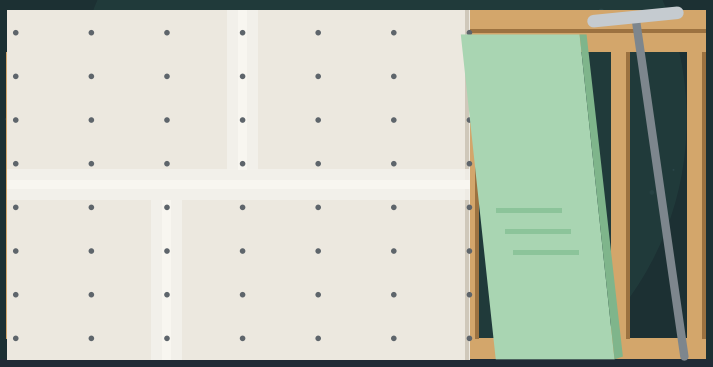
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FREE KIT FOR DRYWALL CONTRACTORS

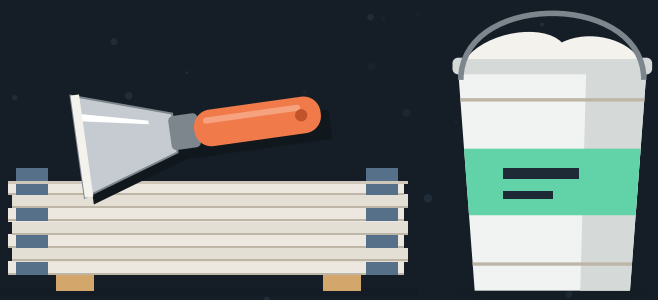
2026



DRYWALL PRICE LIST & ESTIMATE KIT

What to charge to hang and finish drywall in the US, a sheet and material calculator, a price list already filled in, an estimate to print and the texts that close the job.

- Rates per sq ft (Levels 0-5), sheet, hour
- Price ranges for 14 drywall jobs
- Sheets, screws, tape and mud calculator
- Printable estimate + hand-off checklist
- 10 mistakes + ready-to-send texts



HOW TO USE THIS KIT

Six tools to price drywall with confidence, look professional and get called back.

1 SHEETS + MATERIAL

Use the calculator on page 3: wall and ceiling sq ft ÷ 32 or 48, plus 10-15% waste. Screws, tape and mud per 1,000 sq ft.

2 YOUR PRICE

Page 3 also has the formula: board + supplies + hang + finish + cleanup + margin, never below your minimum.

3 RATES + PRICE TABLE

Page 4: per sq ft by finish level 0-5, per sheet, per hour and minimum. Page 5: 14 drywall jobs with typical ranges.

4 ESTIMATE

Print the template on page 6. Write the finish level, the board type and the trips, and get it signed with a deposit.

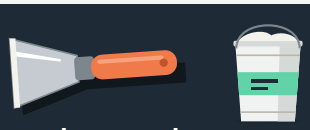
5 HAND-OFF + MISTAKES

Run the checklist on page 7 before you hand over (raking light, screws, cleanup) and read the 10 mistakes.

6 TEXTS + PRICE LIST

Copy the client texts on page 9. Page 10 has 25 jobs already priced, plus textures and add-ons.

WHAT'S INSIDE



3 Material calculator, price formula, worked room

4 Rates: per sq ft by level, per sheet, per hour

5 Price table: 14 drywall jobs

6 Estimate template (print)

7 Hand-off checklist

8 10 mistakes that cost you money

9 Ready-to-send client messages

10 Bonus: 25 prices + textures + ways to charge more

PRICE RANGES
US estimates, 2026

25 JOBS PRICED
Filled in, ready to use

MATERIAL CALCULATOR
Sheets, screws, tape, mud

vifalio.com
Free kit

Independent guide, not tied to any brand. Prices are rounded regional estimates for 2026 and vary by state, city and job. Check local code for fire-rated and wet areas.

CALCULATOR: HOW MANY SHEETS

Square feet first, price second. Add 10-15% waste and round up, never order short.

WALLS perimeter x height → **+ CEILING** length x width → **= SQ FT** of board → **÷ 32 OR 48** 4x8 or 4x12 → **+ 10-15%** WASTE

MATERIAL PER 1,000 SQ FT OF BOARD

Material	Per 1,000 sq ft	+ 10% waste	+ 15% waste	Tip
4x8 sheets	31.25, buy 32	35	36	32 sq ft each, easy to carry
4x12 sheets	20.83, buy 21	23	24	48 sq ft each, fewer joints
Screws 1-1/4 in	1,000	1,100	1,150	About 32 per 4x8 on walls
Paper tape	370 ft	407 ft	426 ft	1 roll of 500 ft
Mud, all-purpose	140 lb	154 lb	161 lb	About 2.3 buckets (62 lb)

PRICE FORMULA

BOARD sheets x price → **+ SUPPLIES** per sq ft → **+ HANG** per sq ft → **+ FINISH** by level → **+ MARGIN** → **≥ MINIMUM**

EXAMPLE: basement room 12 x 14 ft, 8 ft walls + ceiling, Level 4

Walls 52 ft x 8 = 416 + ceiling 12 x 14 = 168 = 584 sq ft ÷ 48 = 12.17 + 10-15% = 13.38-13.99, order 14 sheets

Drywall	14 sheets x $22 (1/2 in, 4x12, waste included)	**$308.00**
Supplies	584 sq ft x $0.30 (screws, tape, mud, corner bead)	**$175.20**
Stocking	14 sheets x $2.50 (delivered and carried in)	**$35.00**
Hang	584 sq ft x $0.75 (walls + ceiling, cut-outs)	**$438.00**
Finish L4	584 sq ft x $1.10 (tape, 3 coats, sand)	**$642.40**
Cleanup	1 job x $95 (plastic, vacuum, haul-off)	**$95.00**
Margin	15% of $1,693.60 (overhead, risk and profit)	**$254.04**
TOTAL	$1,947.64 rounded up	**$1,950.00**

Illustrative: $1,950.00 ÷ 584 sq ft = $3.34 per sq ft, inside the $1.50 - $3.50 installed range and above a $250 minimum.

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RATES - PER SQ FT, PER SHEET, PER HOUR

Job	Typical range	What changes the price
Hang only (labor)	**$0.50 - $1.00 per sq ft**	Walls low end; ceilings, walls over 9 ft and 5/8 in board high end
Finish Level 0-1	**$0.20 - $0.50 per sq ft**	Level 0: hung, no tape. Level 1: tape set in mud, for attics and above ceilings
Finish Level 2	**$0.40 - $0.75 per sq ft**	Tape + 1 coat on joints and screws: garages, storage rooms
Finish Level 3	**$0.60 - $1.00 per sq ft**	Tape + 2 coats: walls that get a heavy texture (knockdown)
Finish Level 4	**$0.85 - $1.40 per sq ft**	Tape + 3 coats, sanded: the home standard for flat or eggshell paint
Finish Level 5	**$1.25 - $2.25 per sq ft**	Level 4 + a full skim coat: gloss paint, big windows, raking light
Hang + finish L4 (installed)	**$1.50 - $3.50 per sq ft**	Board included. 12 x 12 room, 8 ft walls + ceiling: 528 sq ft = $792 - $1,848
Per sheet, hang + finish	**$45 - $75 per 4x8 sheet**	Labor only; a 4x12 sheet = $67.50 - $112.50; board and supplies extra
Per hour	**$40 - $90 per hour**	Repairs and odd jobs; a helper costs you $20 - $30 per hour
Service minimum	**$150 - $350 per job**	A small patch takes 2-3 trips while the mud dries: charge the trips

COST INPUTS FOR YOUR BID (2026)

- **Board 1/2 in: $12 - $18 a 4x8 sheet; $18 - $26 a 4x12.**
- **5/8 in Type X or moisture-resistant: about 25-40% more a sheet.**
- **Supplies (screws, tape, mud, bead): $0.20 - $0.40 per sq ft.**
- **Delivery + stocking: $1 - $3 per sheet carried in.**
- **Cleanup and haul-off: $75 - $150 per job.**
- **Lift rental for ceilings: $50 - $90 a day.**

Sources: HomeAdvisor, Angi, Fixr and 2026 cost guides, plus our estimates. Rounded regional estimates; labor only unless the row says installed. Varies by state and by job.

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PRICE TABLE - 14 DRYWALL JOBS

Job	Typical range	What changes the price
Small patch (under 6 in)	**$100 - $250 per job**	Nail pops, dents and holes; each extra hole in the same room +$25 - $50
Medium patch (6 in - 2 ft)	**$200 - $450 per patch**	Backing or California patch; texture match +$50 - $100
Large patch (over 2 ft)	**$350 - $800 per patch**	Cut back to the studs, new piece, tape and 3 coats; up to a full sheet
Doorknob hole	**$100 - $200 per hole**	Patch and texture; add a wall stop so it won't happen again
Water damage	**$400 - $1,500 per area**	Flood cut above the wet line, dry out, new insulation; fix the leak first
New wall (board only, 2 sides)	**$1.50 - $3.50 per sq ft**	10 x 8 ft wall, both sides: 160 sq ft = $240 - $560; framing extra
Ceiling (hang + finish)	**$2 - $4 per sq ft**	12 x 12 ceiling: 144 sq ft = $288 - $576; 5/8 in board, lift or scaffold
Texture: orange peel or knockdown	**$0.75 - $2 per sq ft**	Orange peel $0.75 - $1.50; knockdown $1 - $2; match a patch $75 - $150
Popcorn ceiling removal	**$1 - $3 per sq ft**	12 x 14 ceiling: 168 sq ft = $168 - $504; pre-1980 homes: asbestos test first
Skim coat	**$1 - $2.50 per sq ft**	2 thin coats over the whole wall: torn paper, old texture, Level 5 look
Corner bead	**$3 - $6 per linear ft**	Metal, paper-faced or bullnose; dented corner replaced $150 - $300
Whole basement	**$1.50 - $3.50 per sq ft**	1,000 sq ft floor is about 2,000 sq ft = $3,000 - $7,000 of board; soffits extra
Garage, Type X fire-rated	**$2 - $4 per sq ft**	5/8 in Type X under rooms above, at least 1/2 in on the house wall; check local code
Bath: moisture-resistant or cement board	**$2 - $4 per sq ft**	Green or purple board on bath walls; cement board behind shower tile $5 - $10 per sq ft

Sources: HomeAdvisor, Angi, Fixr and 2026 cost guides, plus our estimates. Rounded regional estimates; installed prices (labor + board and supplies) unless noted. Varies by state and by job.

ESTIMATE



FROM (your business)

Name: _____

Phone / email: _____

_____

_____

_____

CLIENT

Name: _____

Phone / email: _____

Job address: _____

Date: _____

Estimate #: _____

JOB (rooms · wall + ceiling sq ft · board: 1/2, 5/8 Type X, moisture-resistant · finish level · texture · photos)

_____

_____

_____

Item	Qty (sheets / sq ft / ft)	Rate	Total

Board + supplies	
Trips / cleanup	
Minimum	
TOTAL	**$**

Finish level: Walls Level ___ · Ceilings Level ___ · Texture: _____

Hidden damage: Wet insulation, mold or bad framing: priced only with photos and your OK

Drying time: Mud dries between coats: patches take 2-3 visits; keep heat and air on

Payment: Deposit ____% to order board · Cash · Card · Zelle · Check

Valid until: _____

_____ _____

Client approval (signature and date)

HAND-OFF CHECKLIST

Run it on the last day, before the painter comes and before you send the invoice.

- [ ] **Raking light**
  Hold a work light flat to the wall; circle ridges, pits and tape lines in pencil and fix them.
- [ ] **Screws and paper**
  Run a hand over the field: no screw heads proud, no popped screws, no torn or fuzzy paper.
- [ ] **Joints and corners**
  Tape flat with no bubbles, inside corners straight, corner bead covered with no dents.
- [ ] **Boxes and openings**
  Outlets, switches and lights cut clean and open; no box buried under a sheet.
- [ ] **Texture match**
  Patches blend with the wall (orange peel, knockdown); check from 6 ft in normal light.
- [ ] **Level as written**
  Compare with the estimate: Level 4 where quoted, Level 5 where gloss paint goes.
- [ ] **Right board, right room**
  Moisture-resistant in baths, cement board behind shower tile, Type X where code asks.
- [ ] **Dust and cleanup**
  Plastic down, floors vacuumed, scraps and buckets out, vents and returns wiped clean.
- [ ] **Primer note**
  Tell the client or the painter: one coat of drywall primer first so the mud won't show.
- [ ] **Walk-through and payment**
  Walk the room with the client, fix tape marks on the spot, take payment, ask for a review.

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10 MISTAKES THAT COST YOU MONEY

Each one costs you money, a callback or a wall you hang twice.

1 Pricing a patch by its size

A small hole takes 2-3 trips while the mud dries. Price the trips and never go below a $150 - $350 minimum.

2 Ordering the exact sheet count

No waste margin means a store run mid-job. 584 sq ft is 12.17 sheets of 4x12: add 10-15% and order 14.

3 Finish level not in writing

The client pictures Level 5 and you priced Level 4. Write the level for walls and ceilings on the estimate.

4 Regular board in wet rooms

Paper-faced board in a shower grows mold. Moisture-resistant on bath walls, cement board behind tile.

5 Skipping fire-rated board

Garages under living space need 5/8 in Type X. Fail the inspection and you tear it out on your dime.

6 Too many butt joints

Every butt joint is extra tape, mud and sanding. Use 4x12 sheets on long walls and stagger the ends.

7 Screws overdriven or off the stud

Torn paper and missed studs come back as screw pops. Set heads just below the face, into the framing.

8 Rushing the coats

Mud over wet mud shrinks and cracks. Let each coat dry, or use setting-type (hot mud) to go faster.

9 Not pricing dust and cleanup

Sanding dust gets everywhere. Plastic, vacuum and haul-off run $75 - $150 a job: make it its own line.

10 No deposit, no written estimate

You buy the board up front. Get a signed estimate and a deposit that covers material before you order.

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READY-TO-SEND MESSAGES

Copy, change the name and send by text or WhatsApp.

Sending the estimate

Hi [Name], here is your estimate for the [basement room]: [584] sq ft, hang + Level 4 finish, cleanup included, $[total]. A [30]% deposit books your start date.

Client asks per sq ft

It comes to about $[X] per sq ft, all in: board, screws, tape, mud, 3 coats, sanding and cleanup. Small repairs have a $[minimum] minimum.

Ask for photos first

Can you send 2-3 photos of the damage with a tape measure in the shot, plus one of the whole wall? I'll quote before I drive out.

Why 3 visits

Mud has to dry between coats, so your patch takes [3] short visits: [day 1], [day 2] and [day 3]. Then it's ready for primer and paint.

Hidden damage found

We opened the wall and found [wet insulation / mold] behind it. Photos attached. Fixing it adds $[amount]; I'll wait for your OK.

After the job

All done! Thanks, [Name]. Prime before you paint so the patches don't show. A quick review helps a lot: [link]. Anything else to fix?

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BONUS · READY PRICE LIST: 25 DRYWALL JOBS

Filled in, not blank: suggested 2026 prices for a mid-cost US area. Adjust 10-20% for your area, your board price and your speed.

TRIPS PRICED · WASTE ADDED · LEVEL IN WRITING · NEVER BELOW YOUR MINIMUM

Job	Price
1. Nail pops and dings, 1 room	$150
2. Fist-size hole, 1 patch	$175
3. Medium patch, 1 x 2 ft	$300
4. Repair visit, 4 hours x $65	$260
5. Large patch, half a sheet	$550
6. Full 4x8 sheet replaced	$750
7. Doorknob hole + wall stop	$165
8. Flood cut 2 ft on a 12 ft wall	$950
9. Ceiling leak, 2 x 4 ft cut-out	$450
10. New wall, 2 sides, 160 sq ft x $2.75	$440
11. Ceiling 12 x 12, 144 sq ft x $3	$432
12. Knockdown ceiling, 168 sq ft x $1.50	$252
13. Orange peel walls, 384 sq ft x $1	$384

Job	Price
14. Popcorn removal, 168 sq ft x $2	$336
15. Skim coat walls, 384 sq ft x $1.75	$672
16. Corner bead, soffit, 40 ft x $4	$160
17. Basement, 2,000 sq ft x $2.25	$4,500
18. Garage ceiling Type X, 576 sq ft x $2.75	$1,584
19. Bath walls, purple board, 280 sq ft x $3	$840
20. Garage walls Level 2, 600 sq ft x $0.55	$330
21. Hang only, 1,000 sq ft x $0.65	$650
22. Finish Level 4, 1,000 sq ft x $1.05	$1,050
23. Level 5 skim, 400 sq ft x $1.50	$600
24. Room + ceiling, 528 sq ft x $2.50	$1,320
25. Hang + finish, 20 sheets x $55	$1,100

TEXTURES: WHEN TO CHARGE MORE

ORANGE PEEL
$0.75 - $1.50 / sq ft
Light spray, walls

KNOCKDOWN
$1 - $2 / sq ft
Ceilings and walls

POPCORN REMOVAL
$1 - $3 / sq ft
Asbestos test first

SKIM COAT
$1 - $2.50 / sq ft
Smooth, Level 5 look

4 WAYS TO CHARGE MORE

Sell the Level 5 upgrade
Gloss paint or big windows? Level 5 adds about $0.40 - $0.85 per sq ft over Level 4.

Match the texture
Patches that disappear sell the job: charge $75 - $150 to match knockdown or orange peel.

Prime it for the painter
One coat of drywall primer protects your finish and shows the flaws: offer it as a line.

Rush and after-hours
Nights, weekends and 'need it by Friday' jobs: add 15-25% and write it on the estimate.

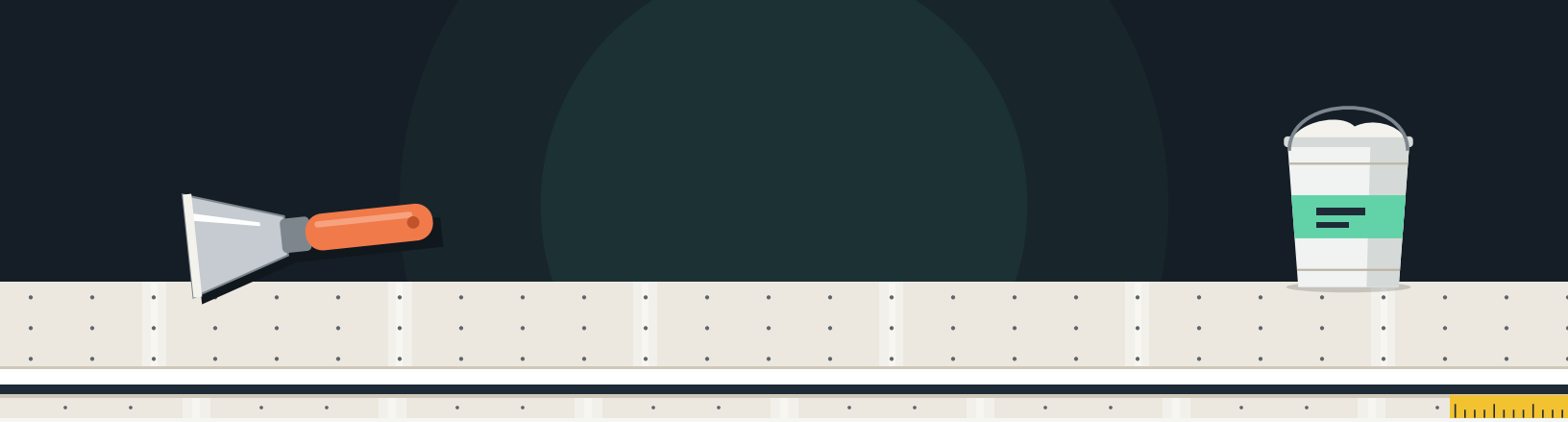
PRICE RANGES
US estimates, 2026

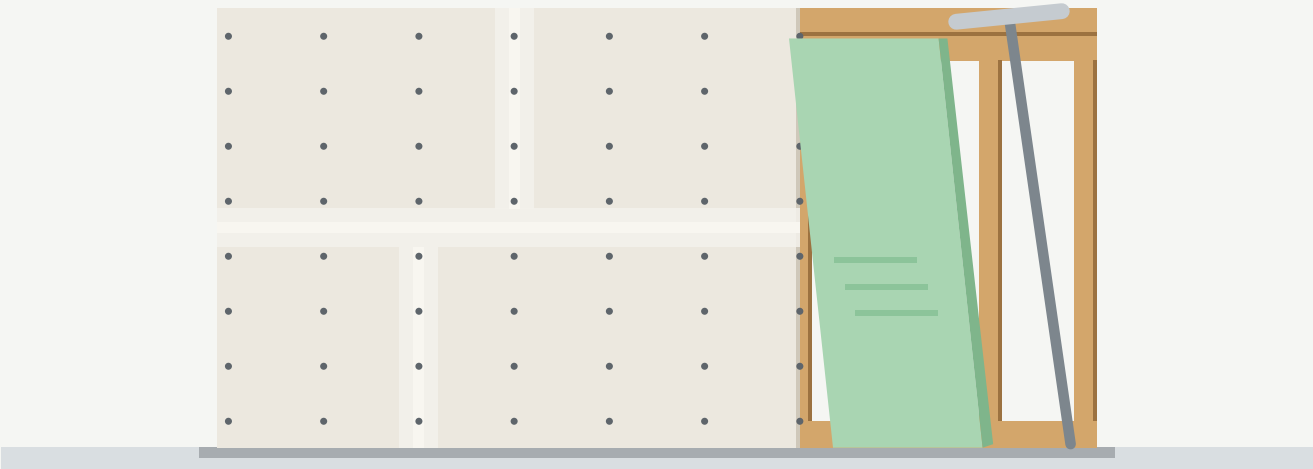
25 JOBS PRICED
Filled in, ready to use

MATERIAL CALCULATOR
Sheets, screws, tape, mud

vifalio.com
Free kit

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HANG IT STRAIGHT FINISH IT FLAT

Count the sheets with waste, price the trips, write the finish level and leave it clean. More free guides for drywall contractors at vifalio.com.

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