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FREE KIT FOR GUTTER INSTALLERS



2026 GUTTER PRICES & ESTIMATE KIT

What to charge per foot for seamless aluminum, vinyl, steel and copper gutters in the US, a footage and downspout calculator, a price list already filled in, an estimate to print and the texts that close the job.

- Price per foot for 6 gutter types + hourly
- 14 add-ons: cleaning, guards, fascia, repairs
- Footage, downspout and hanger calculator
- Printable estimate + hand-off checklist
- 10 mistakes + ready-to-send texts



HOW TO USE THIS KIT

Six tools to price gutters with confidence, look professional and get called back.

1 FEET + DOWNSPOUTS

Use the calculator on page 3: measure every roof edge, add garage and porch runs, then 1 downspout per 30-40 ft.

2 YOUR PRICE

Page 3 also has the formula: material + hours x rate + removal + extras + markup, never below your minimum.

3 RATES + PRICE TABLE

Page 4: price per foot for 6 gutter types, downspouts, per hour and minimum. Page 5: 14 add-ons, from cleaning to guards.

4 ESTIMATE

Print the template on page 6. Write the size, the color, the footage, the downspouts and the removal, and get it signed.

5 HAND-OFF + MISTAKES

Run the checklist on page 7 before you leave (slope, seams, spouts, hangers) and read the 10 mistakes.

6 TEXTS + PRICE LIST

Copy the client texts on page 9. Page 10 has 25 jobs already priced, plus gutter types and add-ons.

WHAT'S INSIDE





- 3 Footage calculator, sizing rules, price formula, worked job
- 4 Price per foot: 6 gutter types, downspouts, hourly, minimum
- 5 Price table: 14 add-ons and repairs
- 6 Estimate template (print)
- 7 Hand-off checklist
- 8 10 mistakes that cost you money
- 9 Ready-to-send client messages
- 10 Bonus: 25 prices + gutter types + ways to charge more

PRICE RANGES
US estimates, 2026

25 JOBS PRICED
Filled in, ready to use

FOOTAGE CALCULATOR
Feet, spouts, hangers

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Free kit

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CALCULATOR: FEET + DOWNSPOUTS

Footage first, price second. Measure every roof edge that drains, add the short runs, then count the downspouts and their height.

EAVES each roof edge → **+ SHORT RUNS** garage, porch → **= LINEAR FT** of gutter → **÷ 30-40 FT** = downspouts → **x WALL HEIGHT** feet of spout

SIZING BASICS · GUTTERS, DOWNSPOUTS, HANGERS (CHECK YOUR LOCAL RAINFALL)

Part	Size	Rule of thumb	Example	Tip
K-style gutter	5 in	Most homes	Standard pick	Steep roof or heavy rain: go 6 in
K-style gutter	6 in	Big or steep roofs	More water	Pair it with 3 x 4 in downspouts
Downspouts	2 x 3 in	1 per 30-40 ft	140 ft = 4	Plus one at the end of every run
Hangers	Hidden	Every 24-36 in	140 ft = 70	24 in where snow and ice load up
Slope	Per run	1/4-1/2 in / 10 ft	40 ft = 1-2 in	Long runs: high in the middle

PRICE FORMULA

MATERIAL gutter + spouts → **+ LABOR** hours x rate → **+ REMOVAL** old gutters → **+ EXTRAS** fascia, guards → **+ MARKUP** → **≥ MINIMUM**

EXAMPLE: one-story ranch, seamless aluminum 5 in, old gutters off

2 eaves x 60 ft + garage 20 ft = 140 linear ft · 140 ÷ 40 = 4 downspouts x 10 ft = 40 ft · 1 story

Gutter	140 ft x $3.50 (seamless coil, hidden hangers, sealant)	**$490.00**
Downspouts	40 ft x $4.00 (2 x 3 in, elbows, straps)	**$160.00**
Labor	10 hours x $70 (2-person crew, 5 h on site)	**$700.00**
Removal	140 ft x $1.50 (old gutters off, haul-off)	**$210.00**
Extensions	4 extensions x $25 (one per downspout)	**$100.00**
Fascia	8 ft x $12 (rotted board replaced)	**$96.00**
Markup	15% of $1,756.00 (overhead, risk and profit)	**$263.40**
TOTAL	$2,019.40 rounded up	**$2,020.00**

Illustrative: $2,020.00 ÷ 140 ft = $14.43 per foot all in; labor alone = $5.00 per foot. Well above a $200 minimum.

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PRICE PER FOOT - INSTALLED, PER HOUR

Job	Typical range	What changes the price
Seamless aluminum, 5 in	**$7 - $12 per ft**	The most common job. One-story ranch: 140 ft = $980 - $1,680
Seamless aluminum, 6 in	**$9 - $14 per ft**	Big or steep roofs and heavy rain; pair with 3 x 4 in downspouts
Sectional aluminum	**$7 - $10 per ft**	Pre-cut 10 ft pieces: more seams, more leaks to fix later
Vinyl	**$4 - $8 per ft**	DIY grade; can crack in hard freezes and sag in summer heat
Galvanized steel	**$9 - $20 per ft**	Strong under snow; seams must be sealed or they rust
Copper, half-round	**$25 - $45 per ft**	Soldered seams and copper hangers; priced job by job
Downspouts, installed	**$7 - $14 per ft**	2 x 3 or 3 x 4 in with elbows and straps. 4 x 10 ft: 40 ft = $280 - $560
Labor only (client buys it)	**$1.50 - $6 per ft**	You hang what the client bought; you still own the slope and the leaks
Two-story and up	**+$1 - $3 per ft**	Taller ladders, more setup and a second person on the ground
Per hour	**$50 - $90 per hour**	Repairs and small fixes; a helper costs you $20 - $30 per hour
Service minimum	**$150 - $300 per job**	One leaky corner still takes a trip, ladders and cleanup

INSTALLED PRICES YOUR CLIENT SEES ONLINE (2026)

- **Seamless aluminum: $9 - $13 per ft installed.**
- **Vinyl: $3 - $8 per ft installed.**
- **Galvanized steel: $9 - $20 per ft installed.**
- **Copper: $25 - $45 per ft installed.**
- **Aluminum, whole house: about $2,400 on average.**
- **Micro-mesh guards: about $16 per ft on average.**

Sources: Fixr, Angi/HomeAdvisor, This Old House, Liberty Home Guard, TaskRabbit and 2026 cost guides, plus our estimates. Rounded regional estimates, installed (labor + material) unless the row says labor only. Varies by state and by job.

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PRICE TABLE - 14 ADD-ONS AND REPAIRS

Job	Typical range	What changes the price
Gutter cleaning, 1 story	**$1 - $2.25 per ft**	Scoop, bag the debris and flush every spout. 140 ft = $140 - $315
Gutter cleaning, 2 story	**$1.25 - $3 per ft**	About 25% more than 1 story: taller ladder, slower moves
Unclog a downspout	**$50 - $150 each**	Snake or flush it; buried drain lines are the high end
Remove old gutters + haul	**$1 - $2.50 per ft**	Pull, cut up and haul off. 140 ft = $140 - $350
Gutter guards, foam or brush	**$3 - $6 per ft**	The cheapest guard; the insert alone runs $2 - $4 per ft
Gutter guards, micro-mesh	**$10 - $25 per ft**	Fastened to the gutter lip; clients see about $16 per ft online
Reseal and rehang	**$2 - $7 per ft**	Leaky seams, end caps and loose hangers, sloped back to the outlet
Repair visit, typical	**$200 - $600 per job**	Most single repairs land here; photos first, then the quote
Fascia board, replaced	**$6 - $25 per ft**	Rotted wood behind the gutter; never hang new gutters on it
Add a downspout	**$75 - $200 each**	New outlet, elbows, straps and an extension
Extension or splash block	**$15 - $50 each**	Moves the water 4-6 ft away from the foundation
Corner or end cap redo	**$25 - $60 each**	Cut out, reseal and re-rivet a leaky miter or end cap
Heat cable (ice dams)	**$8 - $15 per ft**	In the gutters and downspouts; the cable alone is about $5 per ft
Hanger replacement	**$5 - $10 each**	Hidden hangers every 24-36 in, screwed into the rafter tails

Sources: Fixr, Angi/HomeAdvisor, This Old House, Liberty Home Guard, TaskRabbit and 2026 cost guides, plus our estimates. Rounded regional estimates, installed (labor + material). Cleaning and repair rows include the trip. Varies by state and job.

ESTIMATE



FROM (your business)

Name: _____

Phone / email: _____

_____

_____

_____

CLIENT

Name: _____

Phone / email: _____

Job address: _____

Date: _____

Estimate #: _____

JOB (linear ft · 5 or 6 in · color · downspouts + height · stories · removal · fascia · guards · photos)

_____

_____

_____

Item	Qty (ft / each / hours)	Rate	Total

Material + supplies	
Removal / haul-off	
Minimum	
TOTAL	**$**

Gutter + color: Size ____ in · Seamless / sectional · Color _____ · Downspouts ____ x ____ ft

Hidden damage: Rotted fascia or rafter tails: priced only with photos and your OK

Water test: Every run flushed with a hose before we leave; you see it drain

Payment: Deposit ____% to book the date · Cash · Card · Zelle · Check

Valid until: _____

_____ _____

Client approval (signature and date)

HAND-OFF CHECKLIST

Run it before you take the ladders down and before you send the invoice.

- [ ] **Water test**
  Hose at the high end of every run: the water reaches the outlet and nothing stands.
- [ ] **Slope**
  1/4-1/2 in per 10 ft toward each outlet; no belly in the middle of a run.
- [ ] **Seams and corners**
  Miters and end caps sealed and riveted; no drip after the hose test.
- [ ] **Hangers**
  Hidden hangers every 24-36 in, screwed into the rafter tails, not only the fascia.
- [ ] **Downspouts**
  Straps tight, elbows crimped side down, every spout drains clear to the ground.
- [ ] **Away from the house**
  Extension or splash block at every downspout, water 4-6 ft from the foundation.
- [ ] **Roof edge**
  Shingles hang over the back of the gutter; drip edge behind it, nothing lifted.
- [ ] **Fascia**
  Any rotted board replaced or flagged in writing, photos sent to the client.
- [ ] **Cleanup**
  Coil scraps, rivets, screws and old gutters picked up; yard and beds left clean.
- [ ] **Walk-through and payment**
  Walk it with the client, show the outlets, take payment and ask for a review.

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10 MISTAKES THAT COST YOU MONEY

Each one costs you money, a callback or a gutter you hang twice.

1 Pricing small jobs by the foot

One leaky corner still takes a trip, ladders and cleanup. Never go below a $150 - $300 minimum.

2 Too few downspouts

140 ft of gutter needs about 4 downspouts, one per 30-40 ft. Fewer spouts overflow in the first storm.

3 Flat or backward slope

Water that stands breeds leaks, ice and mosquitoes. Snap a line and pitch every run to its outlet.

4 Hanging on rotted fascia

New gutters on soft wood pull loose. Probe the fascia and price the repair before you hang.

5 Hangers too far apart

Over 36 in, gutters sag under leaves, snow and ladders. Go 24 in where ice and snow load up.

6 5 in on a big, steep roof

Steep roofs shoot water past a small gutter. Quote 6 in with 3 x 4 in downspouts there.

7 Removal thrown in for free

Old gutters can run $1 - $2.50 per ft to pull and haul. Put removal on its own line, never free.

8 Water dumped at the wall

A spout that ends at the foundation floods basements. Add an extension at every downspout.

9 No water test

Leaks show up in the first rain, with you gone. Flush every run with a hose before you leave.

10 No deposit, no written estimate

You buy coil and parts up front. Get a signed estimate and a deposit that covers the material.

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READY-TO-SEND MESSAGES

Copy, change the name and send by text or WhatsApp.

Sending the estimate

Hi [Name], here is your estimate: [140] ft of 5 in seamless gutters + [4] downspouts with extensions, old gutters removed, $[total]. A [30]% deposit books your date.

Client asks per foot

It comes to about $[X] per foot all in: seamless gutter, downspouts, hangers, removal and haul-off. Small jobs have a $[minimum] minimum.

Ask for photos first

Can you send 2-3 photos of the roof edge, one of each corner and the house from the street? I'll quote before I drive out.

Why 6 inch

Your roof is big and steep, so it sheds water fast. A 6 in gutter with bigger downspouts keeps it from spilling over in a storm.

Hidden damage found

We took the old gutters off and found [rotted fascia] on the [back side]. Photos attached. Fixing it adds $[amount]; I'll wait for your OK.

After the job

All done! Thanks, [Name]. Every run was water-tested and drains clear. A quick review helps a lot: [link]. Want me to clean them next fall?

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BONUS - READY PRICE LIST: 25 GUTTER JOBS

Filled in, not blank: suggested 2026 prices for a mid-cost US area, installed unless noted. Adjust 10-20% for your area, your speed and the house.

EVERY FOOT MEASURED · REMOVAL PRICED · WATER TESTED · NEVER BELOW YOUR MINIMUM

Job	Price
1. Seamless 5 in, ranch, 140 ft x $9	$1,260
2. Seamless 5 in, 200 ft x $8.50	$1,700
3. Seamless 6 in, 180 ft x $11	$1,980
4. Sectional aluminum, 120 ft x $8	$960
5. Vinyl, 100 ft x $6	$600
6. Galvanized steel, 150 ft x $12	$1,800
7. Copper half-round, 60 ft x $30	$1,800
8. Downspouts, 40 ft x $9	$360
9. Labor only, 160 ft x $4	$640
10. Two-story add-on, 160 ft x $2	$320
11. Repair visit, 3 hours x $75	$225
12. Service minimum, one small fix	$200
13. Cleaning 1 story, 140 ft x $1.50	$210

Job	Price
14. Cleaning 2 story, 180 ft x $2	$360
15. Unclog downspouts, 2 spouts x $90	$180
16. Remove old gutters, 140 ft x $1.75	$245
17. Foam guards, 140 ft x $4.50	$630
18. Micro-mesh guards, 140 ft x $16	$2,240
19. Reseal + rehang, 60 ft x $4	$240
20. Fascia boards, 16 ft x $15	$240
21. Add downspouts, 2 spouts x $125	$250
22. Extensions, 6 extensions x $30	$180
23. Corners redone, 4 corners x $45	$180
24. Heat cable, 60 ft x $12	$720
25. Hangers, 30 hangers x $7	$210

GUTTER TYPE: WHAT TO CHARGE PER FOOT

5 IN K-STYLE
$7 - $12 / ft
Most homes

6 IN K-STYLE
$9 - $14 / ft
Big or steep roofs

MICRO-MESH GUARDS
$10 - $25 / ft
Sell it after a cleaning

COPPER HALF-ROUND
$25 - $45 / ft
Priced job by job

4 WAYS TO CHARGE MORE

$ Sell the guards
After a cleaning, the client sees the mess: micro-mesh runs $10 - $25 per ft installed.

$ Sell a cleaning plan
Spring and fall at $1 - $2.25 per ft: the same houses pay you twice a year.

$ Price the fascia
Rotted boards run $6 - $25 per ft to replace: photos, a line on the estimate, never free.

$ Rush and storm jobs
After a storm or before the rainy season: add 15-25% and write it on the estimate.

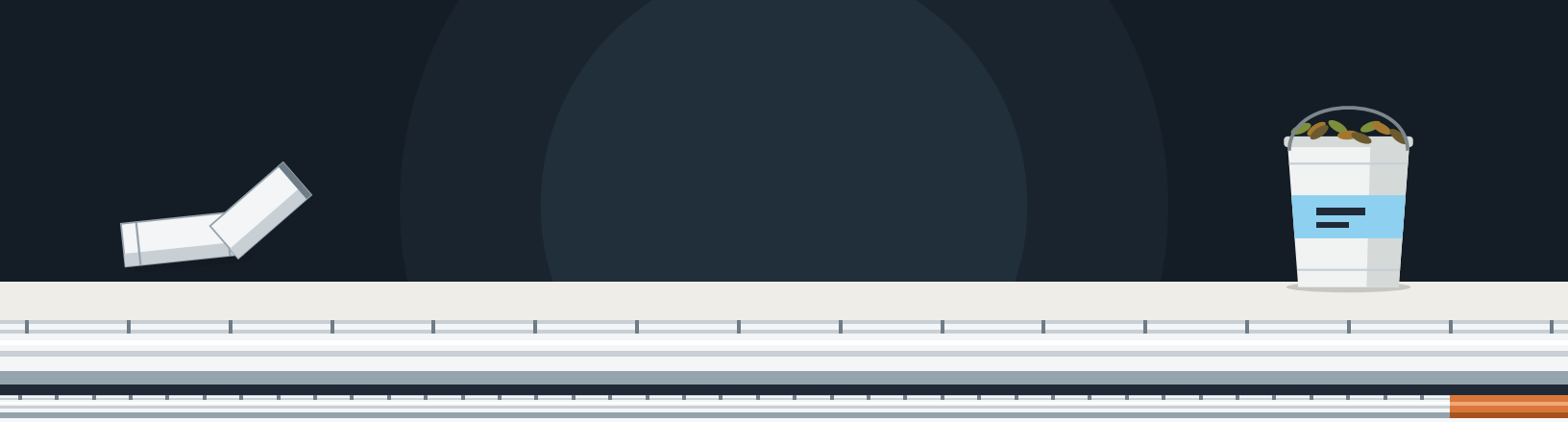
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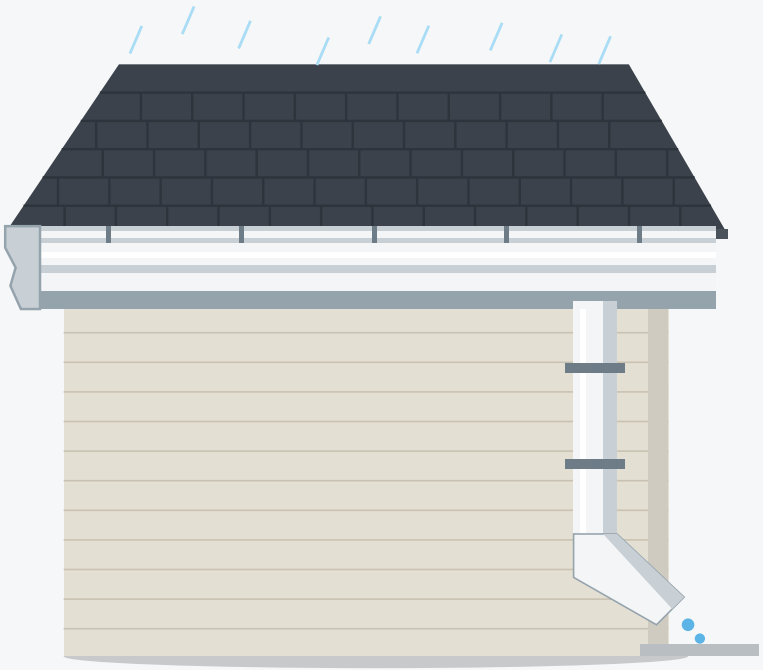
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Filled in, ready to use

FOOTAGE CALCULATOR
Feet, spouts, hangers

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SLOPE IT RIGHT SEAL IT TIGHT

Measure every edge, count the downspouts, price the removal and the fascia, water-test every run and leave the yard clean. More free guides for trades at vifalio.com.

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