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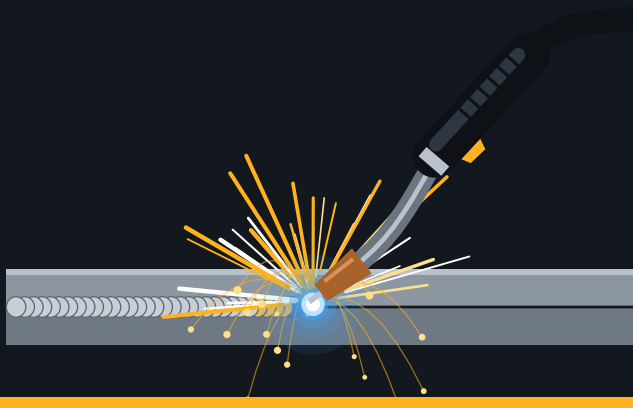
FREE KIT FOR WELDERS

2026 WELDER PRICE LIST & ESTIMATE KIT



What to charge in the shop and on the road in the US, a price list already filled in, an estimate to print and the texts that close the job.

- Price ranges for 15 welding jobs
- Shop + mobile rates, minimum, formula
- Ready price list: 25 welding jobs
- Printable estimate template
- 10 mistakes (AWS, insurance) + messages



HOW TO USE THIS KIT

Six tools to price with confidence, look professional and get called back.

1 PRICE TABLES

See the typical range for 15 welding jobs on pages 4 and 5. Start in the middle, then adjust for your area.

2 YOUR PRICE

Use the formula on page 3: hours x rate + material + consumables + margin, never below your minimum.

3 ESTIMATE

Print the template on page 6. List labor, material and consumables and get it signed before you weld.

4 CHECKLIST

Run the checklist on page 7 on every job: photos, fire check, clean metal, inspection and fire watch.

5 MISTAKES + MESSAGES

Read the 10 mistakes on page 8 (certification and insurance too). Copy the client texts on page 9.

6 PRICE LIST

Page 10 has 25 welding jobs already priced, plus what each process is worth. Adjust them and send the list.

WHAT'S INSIDE

- 3 Shop and mobile rates, minimums and the formula
- 4 Price table: 8 common repairs
- 5 Price table: 7 fabrication jobs
- 6 Estimate template (print)
- 7 Checklist for every job
- 8 10 mistakes that cost you money
- 9 Ready-to-send client messages
- 10 Bonus: 25 prices + processes + ways to charge more

PRICE RANGES
US estimates, 2026

25 JOBS PRICED
Filled in, ready to use

READY TO USE
Print and fill

vifalio.com
Free kit

Reference values only; prices vary by state, city and job. Structural or code work may need a certified welder, a permit or an inspection: check locally.

WHAT WELDERS CHARGE

US rates in 2026: mobile, big-city and TIG work cost more; shop and rural work cost less.

Item	Rate	Notes
Shop rate, per hour	**$50 - $125 per hour**	Stick $50 - $75; MIG $65 - $95; TIG $75 - $125
Mobile rate (rig truck)	**$90 - $150 per hour**	Truck, generator, gas and fuel on site
Trip fee / call-out	**$75 - $150**	Drive and setup; more by distance
Mobile minimum	**$150 - $300**	1 to 2 hours on site, even for a 15-minute tack
Full day on site (8 hours)	**$720 - $1,150**	Day rate with a small discount; material extra
Consumables	**$10 - $25 per hour**	Gas, wire, rod, discs, tungsten; or 5-10% of labor

HOW TO PRICE EACH JOB

HOURS x RATE → **+ MATERIAL** → **+ CONSUMABLES** → **+ MARGIN** → **≥ MINIMUM**

- Price the hours you will really spend: fit-up, welding, grinding and setting up the rig.
- Buy the steel, keep the receipt and add 15% for the supply run, cutting waste and the risk.
- Bill consumables every time: gas, wire, rods, discs and tungsten are real money on every job.
- Never go below your minimum. Hidden damage (rust-through, old cracks): hourly with a cap, in writing.

EXAMPLE: mobile repair, trailer with a broken coupler, item by item

Time on site: 0.75 + 1.25 + 0.5 = 2.5 hours (fit, weld, grind and check). Above the $200 mobile minimum.

Trip fee	1 call x $95 (rig truck to the client's driveway)	**$95.00**
Labor	2.5 hours x $110 (cut off, fit, weld, safety chains)	**$275.00**
Material	1 lot x $60 (2 in coupler, plate, gussets) + 15%	**$69.00**
Consumables	2.5 hours x $15 (gas, wire, grinding discs)	**$37.50**
TOTAL	$476.50 rounded up	**$480.00**

Illustrative example: $480.00 ÷ 2.5 hours = $192.00 per hour on site; it also pays the drive, the rig and the fuel. Use your area's numbers.

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PRICE TABLE - REPAIRS (MOBILE OR SHOP)

Job	Typical range	What changes the price
Gate or fence panel	**$100 - $400**	Rehang +$50 - $100; broken hinge, cracked weld, sagging frame
Trailer and hitch	**$200 - $700**	Coupler swap, cracked tongue, safety-chain loops
Railing repair	**$100 - $200 per rail**	Loose post, broken baluster, re-anchor to concrete
Farm equipment	**$150 - $800**	Loader bucket, arm, mower deck; ranch calls cost more
Exhaust	**$100 - $300**	Pipe patch, hanger, flange; new pipe extra
Small aluminum weld	**$100 - $350**	Boat seam, ladder, cracked bracket; TIG on clean metal
Bracket or support reinforcement	**$100 - $400**	Gussets, a plate over the crack, re-weld the base
Cast iron repair	**$150 - $500**	Preheat, nickel rod, slow cool; no warranty on old castings

HOW TO READ THE RANGES

- **Low end: shop drop-off, mild steel, easy access.**
- **Middle: the usual job. Start your price here.**
- **High end: mobile, aluminum or cast iron, tight spots.**
- **Several repairs on one call: one trip fee, small discount.**

Sources: HomeGuide, HomeAdvisor, Fixr and Thumbtack 2026 cost guides, plus our estimates. Repairs: labor only, material extra. New builds: installed, steel included. Varies by state.

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PRICE TABLE - FABRICATION (NEW BUILDS)

Job	Typical range	What changes the price
New railing (installed)	**$65 - $135 per linear ft**	Plain steel low end; galvanized, ornamental or powder coat high
New gate (installed)	**$550 - $4,000**	Walk gate $550 - $1,200; manual driveway gate up to $4,000
Custom rack or bracket	**$150 - $800**	Truck or ladder rack, shelf brackets; size and finish
Window security bars	**$200 - $600 per window**	Bedroom windows need a quick-release (check fire code)
Steel stairs (installed)	**$150 - $275 per step**	Stringers, treads, landing; railing priced per foot
Welding table	**$400 - $1,200**	Thick steel top, legs, casters, vise mount
Fire pit or BBQ pit	**$400 - $2,000**	Fire ring or bowl $400 - $900; smoker or grill pit up to $2,000

WHAT RAISES OR LOWERS THE PRICE

- **Metal: aluminum and stainless cost 1.5-2x steel.**
- **Finish: primer, paint or powder coat.**
- **Design: scrolls, curves and custom parts.**
- **Install: posts in concrete, anchors, height.**
- **Code: permits, inspection, certified welds.**
- **Steel prices and who buys the material.**

Sources: HomeGuide, HomeAdvisor, Fixr and Thumbtack 2026 cost guides, plus our estimates. Repairs: labor only, material extra. New builds: installed, steel included. Varies by state.

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ESTIMATE

FROM (your business)

Name: _____

Phone / email: _____

_____

_____

_____

CLIENT

Name: _____

Phone / email: _____

Job address: _____

Date: _____

Estimate #: _____

JOB (what broke or what to build · metal and thickness · shop or on site · access, photos)

_____

_____

_____

Item	Hours / qty	Rate	Total

Material (+ markup)	
Consumables (gas, wire, discs)	
Trip fee / minimum	
TOTAL	**$**

Date / time on site: _____

Hidden damage: Hidden cracks or rust-through: priced only with photos and your OK

Warranty: Welds: ___ days · Not covered: misuse or overload

Payment: Cash · Card · Zelle · Check Deposit: ____%

Valid until: _____

_____ _____

Client approval (signature and date)

CHECKLIST FOR EVERY JOB

Run it on every job, before you strike an arc and before you take payment.

- ☐ **Before photos**
  The break, the area around it and any old repairs, photographed before you grind anything.
- ☐ **Metal and scope confirmed**
  Steel, aluminum, stainless or cast iron? Thickness, what's included and the price, in writing.
- ☐ **Fire check**
  Clear dry grass, fuel and rags; extinguisher at hand; shield anything a spark can reach.
- ☐ **Ground and power**
  Clamp close to the weld; on vehicles and trailers, protect the electronics (battery off).
- ☐ **PPE on everyone**
  Helmet, gloves, jacket and boots for you; keep clients, kids and pets away from the arc.
- ☐ **Clean to bright metal**
  Grind off paint, rust and zinc. Galvanized fumes: weld outside and stay upwind.
- ☐ **Fit-up and tacks**
  Square, level and clamped; tack it and check again before the full weld.
- ☐ **Inspect every weld**
  No cracks, holes or undercut; test hinges, latches and the hitch before you leave.
- ☐ **Finish and cool-down**
  Primer or paint on bare steel; tell the client when it can take a load or new paint.
- ☐ **Fire watch and payment**
  Stay 30 minutes after hot work, pick up slag and rod stubs, take payment, ask for a review.

Reference values only; prices vary by state, city and job. Structural or code work may need a certified welder, a permit or an inspection: check locally.

10 MISTAKES THAT COST YOU MONEY

Each one costs you money, a callback or a fine.

1 Not billing consumables

Gas, wire, rods, discs and tungsten run $10 - $25 an hour. Free consumables come out of your pocket.

2 Hourly with no minimum

A 15-minute tack plus the drive pays nothing. Set a trip fee and a 1-2 hour mobile minimum.

3 Bidding certified work blind

Structural, pipe and many commercial jobs ask for an AWS or code certification. Ask what's required before you bid.

4 No liability insurance

One spark fire or one failed trailer weld can cost thousands. Carry general liability and show the certificate.

5 Structural with no paperwork

Stairs, balconies, beams and load-bearing rails may need a permit, a certified welder or an inspection. Check your city.

6 No fire watch

Sparks travel far and smolder. Clear the area, keep an extinguisher and stay 30 minutes after you stop.

7 Steel at cost

Price swings, cuts and the supply run are your time. Add 15% to the material and bill the run.

8 Welding over paint and zinc

Dirty metal makes weak, porous welds and toxic fumes. Grind to bright metal first, every time.

9 Same rate for every metal

Aluminum, stainless and cast iron take TIG time, preheat and special rod. Price them higher.

10 No written estimate

What you weld, what's not included (paint, hidden cracks) and the price, signed before you strike an arc.

READY-TO-SEND MESSAGES

Copy, change the name and send by text or WhatsApp.

Sending the estimate

Hi [Name], here is your estimate for the [trailer coupler / gate]: trip, labor, material and consumables, $[total]. Reply OK and I'll book the rig for [day].

Client asks per hour

My mobile rate is $[X]/hour with a [2]-hour minimum plus trip. For most repairs I give one flat price, so you know the total before I start.

Ask for photos first

Can you send 2-3 photos of the break, one close and one far, and tell me the metal if you know it? I'll quote before I drive out.

Confirming the visit

You're booked for [day] at [time]. Please clear the area, move the cars and keep kids and pets inside while I weld. I bring my own power.

Needs certified work

This one is structural, so your city may require a permit, a certified welder and an inspection. Let's check that first; I can help with the paperwork.

After the job

All done! Thanks, [Name]. Give the paint [24 hours] before you use it. A quick review helps a lot: [link]. Need anything else welded?

BONUS · READY PRICE LIST: 25 WELDING JOBS

Filled in, not blank: suggested 2026 prices for a mid-cost US area. Repairs are labor; new builds include the steel. Adjust 10-20% for your area.

MATERIAL + 15% · CONSUMABLES BILLED · TRIP FEE ON MOBILE · NEVER BELOW YOUR MINIMUM

Job	Price
1. Re-weld a gate hinge	$150
2. Rehang and square a sagging gate	$275
3. Trailer coupler swap (labor)	$325
4. Weld safety-chain loops	$225
5. Re-anchor a railing post	$175
6. Re-weld a broken baluster	$125
7. Loader bucket crack	$350
8. Mower deck patch	$225
9. Exhaust hanger or pipe patch	$150
10. Small aluminum seam (TIG)	$200
11. Re-weld a shelf or mount bracket	$150
12. Plate + gussets, cracked support	$300
13. Small cast iron crack	$275

Job	Price
14. Patio chair tack weld (shop)	$75
15. Mailbox post re-weld	$125
16. New railing, 10 ft x $95	$950
17. Walk gate, 4 ft, plain steel	$750
18. Manual driveway gate, 12 ft	$2,200
19. Truck ladder rack	$650
20. Shelf brackets, set of 4	$200
21. Window bars, 1 window	$350
22. Steel stairs, 4 steps x $225	$900
23. Welding table, 3 x 5 ft	$750
24. Fire pit ring, 36 in	$450
25. BBQ smoker or grill pit	$1,500

PROCESS AND METAL: WHEN TO CHARGE MORE

STICK
$50 - $75 / h
Rusty, outdoor, farm

MIG · FLUX-CORE
$65 - $95 / h
Gates, trailers, racks

TIG
$75 - $125 / h
Thin, clean, precise

ALUMINUM · STAINLESS
1.5 - 2x steel
TIG time, prep, argon

4 WAYS TO CHARGE MORE

Rush and after hours
Nights, weekends or a broken-down machine on the job: add 25-50% to the price.

Distance and field calls
Ranch and job-site calls: trip fee by the mile plus a 2-hour minimum.

Finish as its own line
Primer, paint or outsourced powder coat, priced apart from the weld.

Design and measure visit
Custom builds: charge for the site visit and the drawing, credited if they buy.

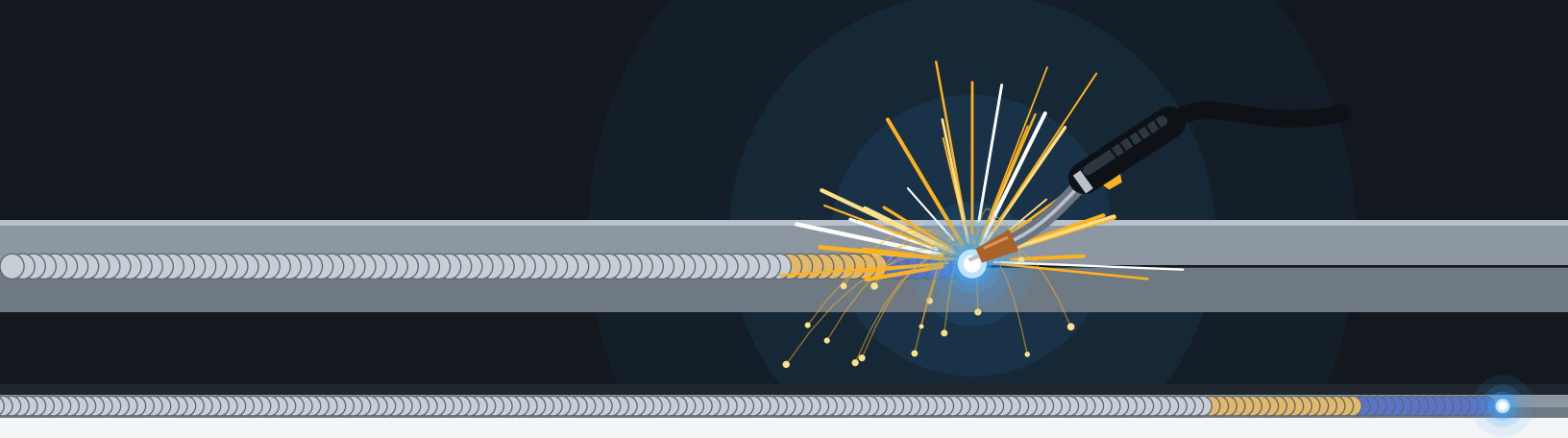
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PRICE IT RIGHT BEFORE YOU STRIKE AN ARC

Price every job, bill your consumables, put it in writing and know when the work needs a certified welder. More free guides for welders at vifalio.com.

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